

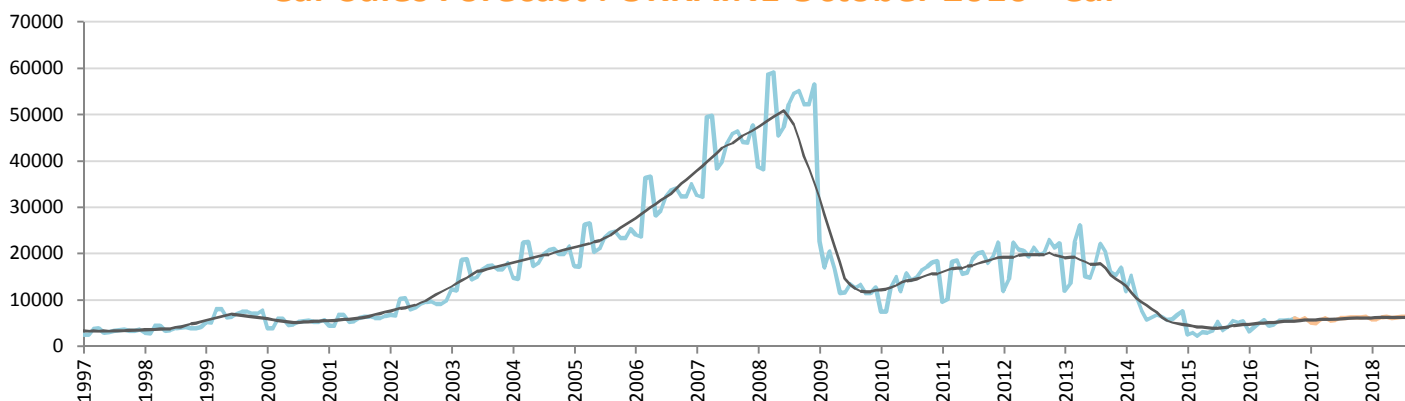
Car Sales Forecast : UKRAINE October 2016

Total	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	YTD	FY
2015	2,868	3,352	2,529	3,396	3,367	3,666	5,792	3,750	4,833	6,095	5,673	6,379	39,648	51,700
2016	3,634	4,687	5,522	6,422	4,876	5,490	6,221	6,234	6,566	6,792	6,594	7,217	56,444	70,254
YTY (%)	26.7	39.8	118.3	89.1	44.8	49.8	7.4	66.2	35.9	11.4	16.2	13.1	42.4	35.9

Comment: In October the car sales increase by 11,4%. 2016 forecast is an increase of 35,9%.

Trend FY 2017 : 81,200 15.6

Car Sales Forecast : UKRAINE October 2016 - Car

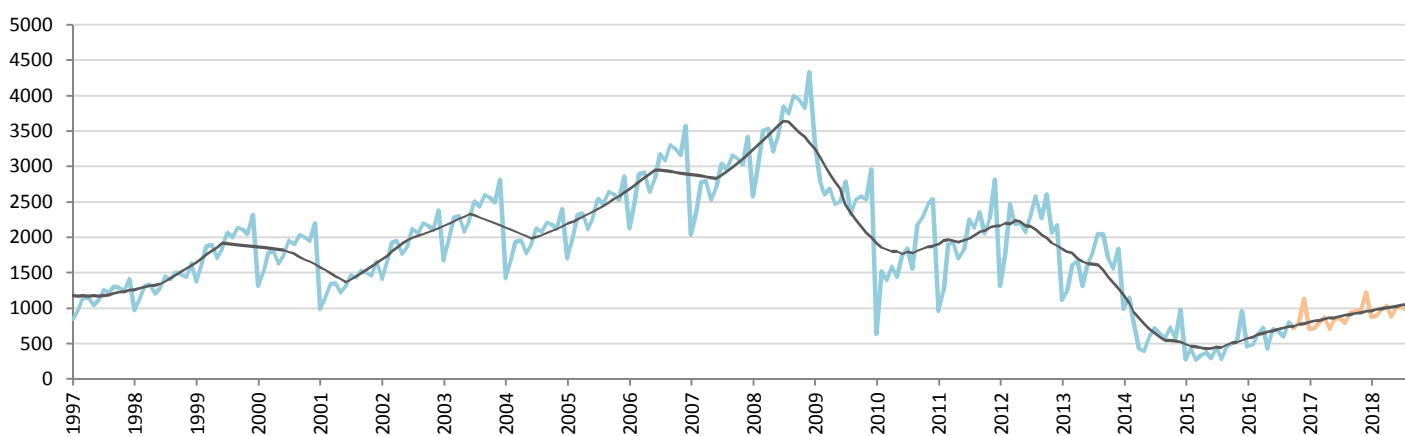


Data processing and forecast by CORAM

CORAM

	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	YTD	FY
2015	2,597	2,924	2,259	3,057	2,994	3,372	5,344	3,464	4,376	5,596	5,144	5,419	35,983	46,546
2016	3,183	4,201	4,902	5,697	4,447	4,781	5,548	5,630	5,771	6,073	5,783	6,088	50,233	62,104
YTY (%)	22.6	43.7	117.0	86.4	48.5	41.8	3.8	62.5	31.9	8.5	12.4	12.3	39.6	33.4

Car Sales Forecast : UKRAINE October 2016 - Commercial Veh.

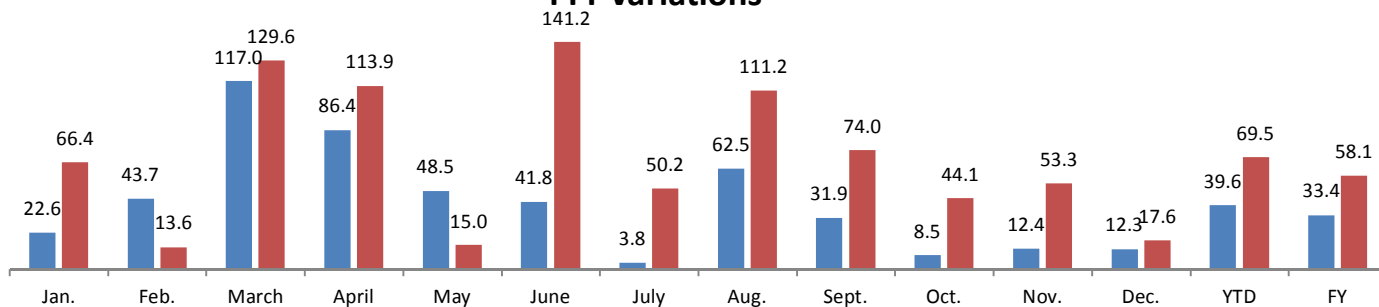


Data processing and forecast by CORAM

CORAM

	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	YTD	FY
2015	271	428	270	339	373	294	448	286	457	499	529	960	3,665	5,154
2016	451	486	620	725	429	709	673	604	795	719	811	1,129	6,211	8,150
YTY (%)	66.4	13.6	129.6	113.9	15.0	141.2	50.2	111.2	74.0	44.1	53.3	17.6	69.5	58.1

YTY variations



Data source: AUTOPROM. Data processing and forecast by CORAM.