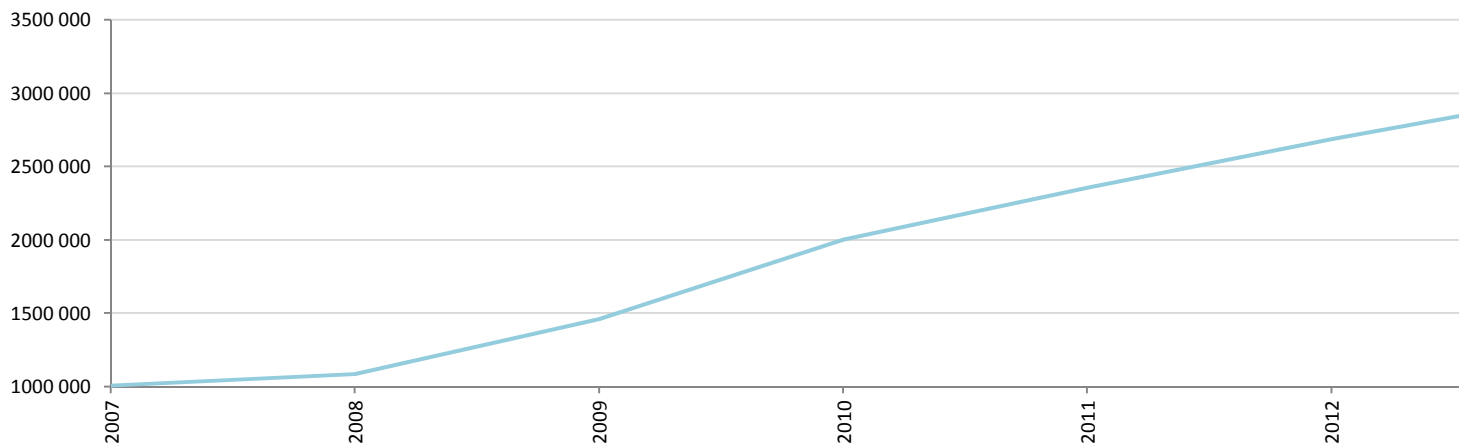


Full Car Market : New+Used cars INDIA 2013

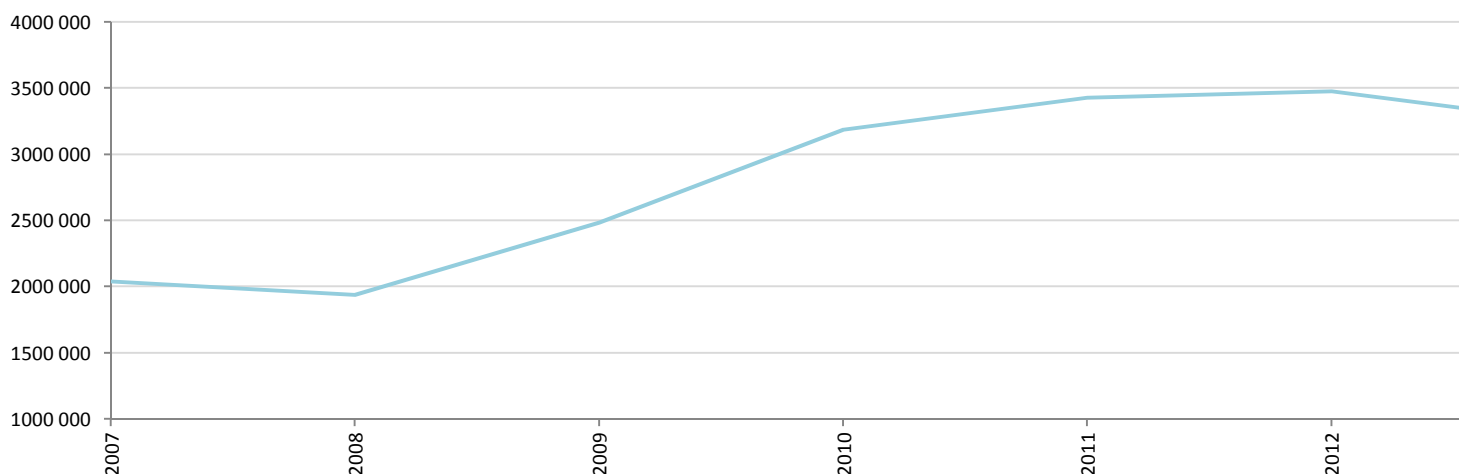
Total	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Used					1,007,423	1,086,892	1,463,500	2,001,234	2,356,265	2,686,429	2,988,155
New					2,040,376	1,936,897	2,484,054	3,186,447	3,427,604	3,479,579	3,241,209
Total					3,047,799	3,023,789	3,947,554	5,187,681	5,783,869	6,166,008	6,229,364
YTY %					17.4	16.3	-0.8	30.5	31.4	11.5	6.6
ratio					0.5	0.6	0.6	0.6	0.7	0.8	0.9

Used car market



	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Used car					1,007,423	1,086,892	1,463,500	2,001,234	2,356,265	2,686,429	2,988,155
YTY (%)						7.9	34.6	36.7	17.7	14.0	11.2

New car market



	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
New car					2,040,376	1,936,897	2,484,054	3,186,447	3,427,604	3,479,579	3,241,209
YTY (%)						-5.1	28.2	28.3	7.6	1.5	-6.9

Used cars/ New cars ratio

