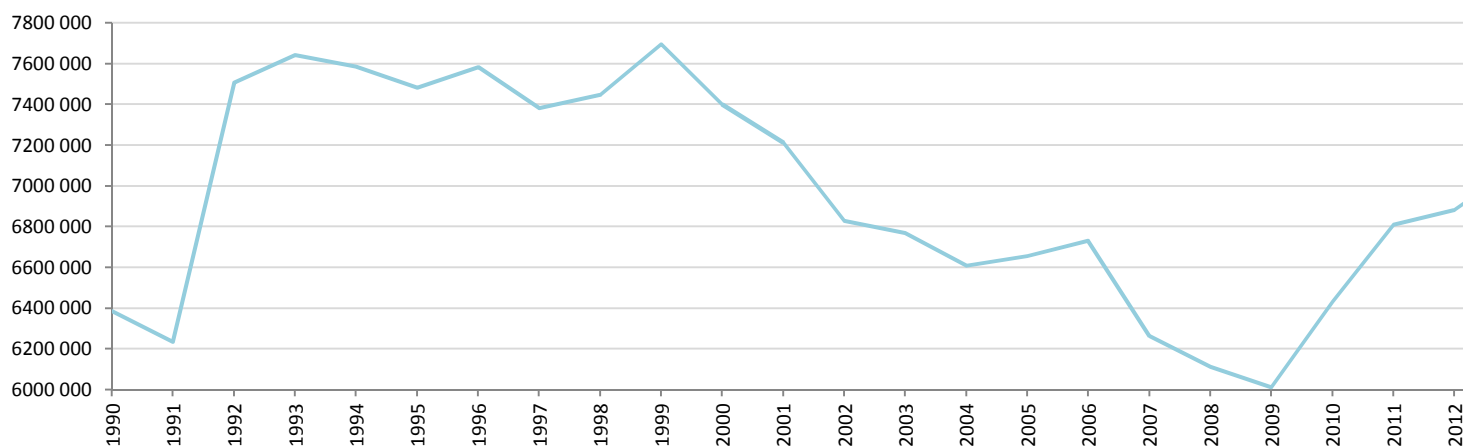


Full Car Market : New+Used cars GERMANY 2014

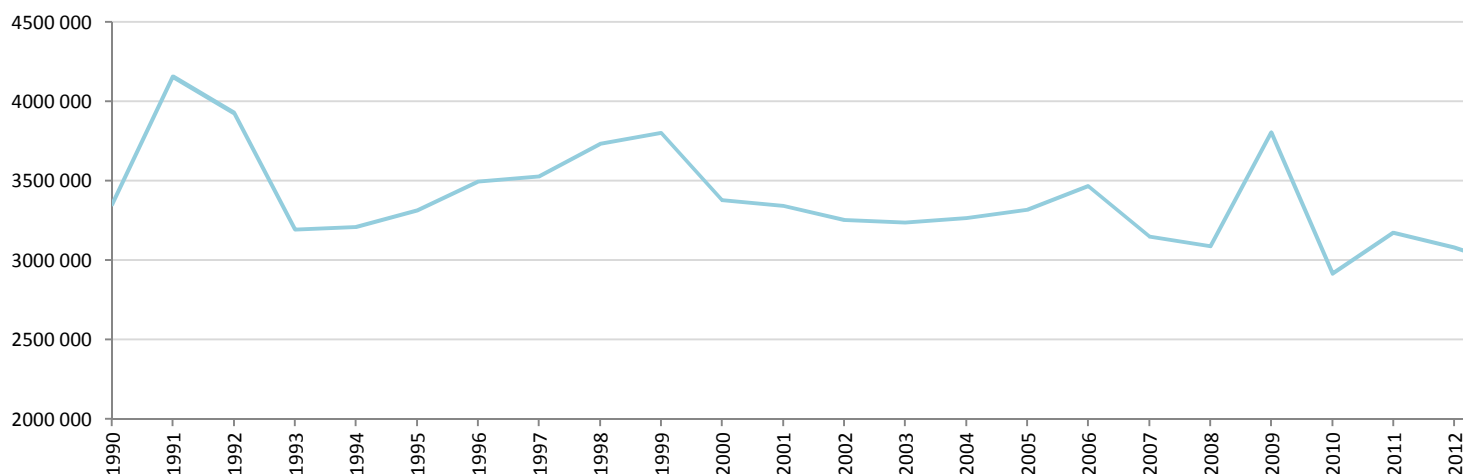
Total	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Used	6,770,821	6,610,404	6,655,044	6,733,072	6,262,145	6,112,364	6,012,770	6,431,846	6,809,498	6,883,498	7,092,354
New	3,236,938	3,266,825	3,319,259	3,467,961	3,148,163	3,090,040	3,807,175	2,916,259	3,173,634	3,082,580	2,952,431
Total	10,007,759	9,877,229	9,974,303	10,201,033	9,410,308	9,202,404	9,819,945	9,348,105	9,983,132	9,966,078	10,044,785
YTY %	-0.8	-1.3	1.0	2.3	-7.8	-2.2	6.7	-4.8	6.8	-0.2	0.8
ratio	2.1	2.0	2.0	1.9	2.0	2.0	1.6	2.2	2.1	2.2	2.4

Used car market



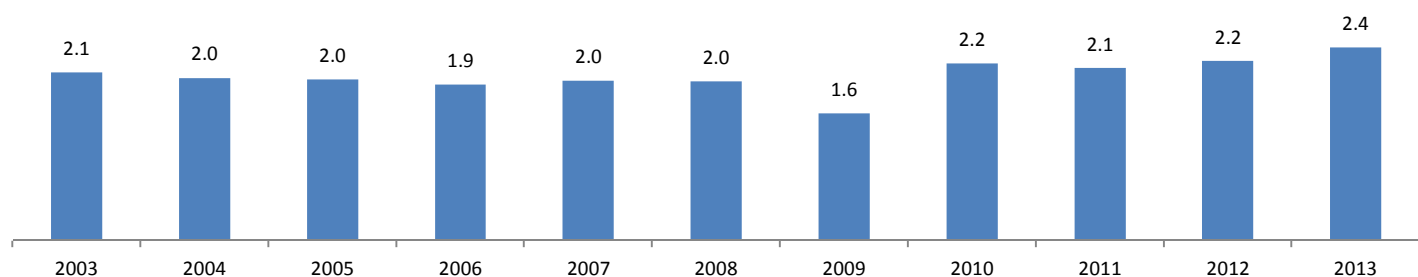
	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
Used car	6,770,821	6,610,404	6,655,044	6,733,072	6,262,145	6,112,364	6,012,770	6,431,846	6,809,498	6,883,498	7,092,354
YTY (%)	-0.9	-2.4	0.7	1.2	-7.0	-2.4	-1.6	7.0	5.9	1.1	3.0

New car market



	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
New car	3,236,938	3,266,825	3,319,259	3,467,961	3,148,163	3,090,040	3,807,175	2,916,259	3,173,634	3,082,580	2,952,431
YTY (%)	-0.5	0.9	1.6	4.5	-9.2	-1.8	23.2	-23.4	8.8	-2.9	-4.2

Used cars/ New cars ratio



2014
7,069,932
3,036,773
10,106,705
0.6
2.3



2014
7,069,932
-0.3



2014
3,036,773
2.9

