

# Car Sales Forecast : VENEZUELA March 2016

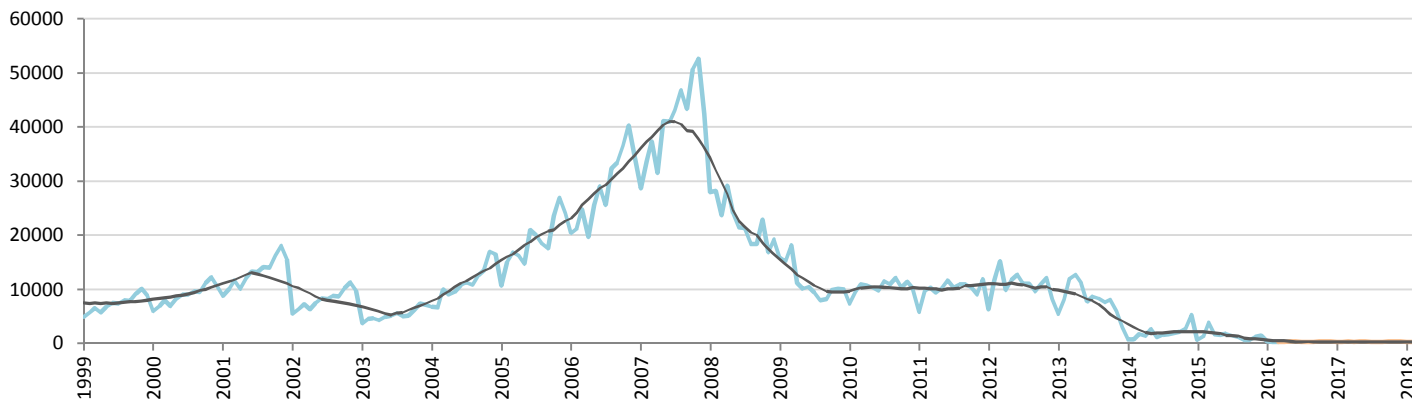
Total	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	YTD	FY
2015	683	1,304	3,832	1,732	1,537	1,884	1,446	1,167	621	613	1,296	1,470	5,819	17,585
2016	387	325	217	315	355	353	334	313	317	376	392	417	929	4,100
YTY (%)	-43.3	-75.1	-94.3	-81.8	-76.9	-81.3	-76.9	-73.2	-49.0	-38.6	-69.8	-71.6	-84.0	-76.7

Comment: In March the car sales decrease by 94,3%. 2016 forecast is a decrease of 76,7%.

Trend FY 2017 :

4,100

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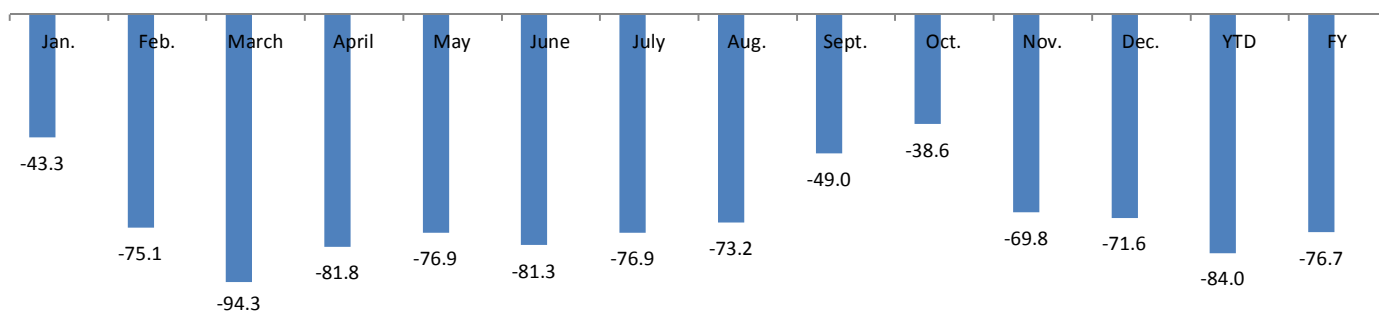


Data processing and forecast by CORAM

CORAM

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### YTY variations



Data source: CAVENEZ. Data processing and forecast by CORAM.