

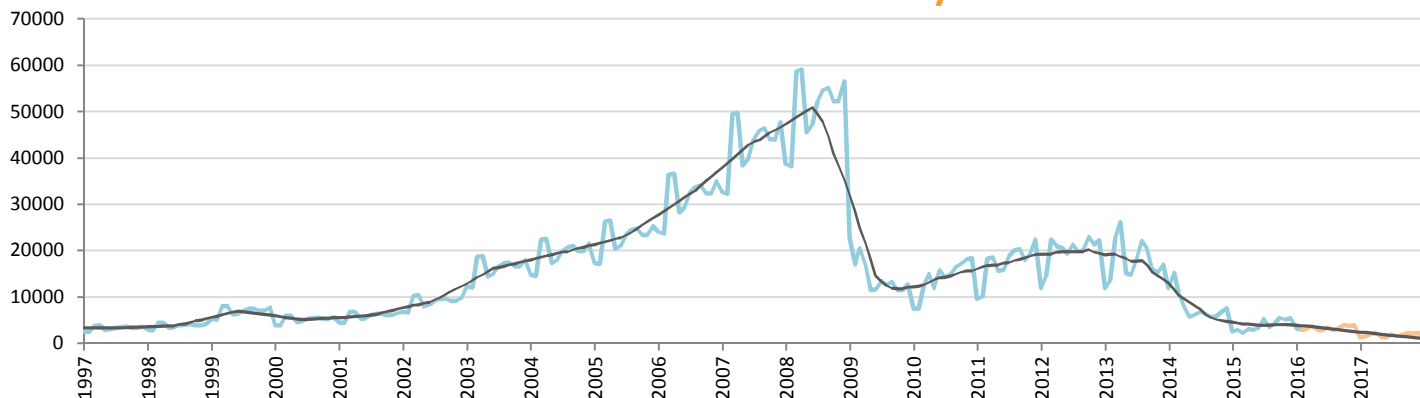
# Car Sales Forecast : UKRAINE February 2016

Total	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	YTD	FY
2015	2,868	3,352	2,529	3,396	3,367	3,666	5,792	3,750	4,833	6,095	5,673	6,379	6,220	51,700
2016	3,634	3,352	3,409	4,060	3,278	3,113	3,869	3,101	3,721	4,397	4,222	4,624	6,986	44,780
YTY (%)	26.7		34.8	19.6	-2.7	-15.1	-33.2	-17.3	-23.0	-27.9	-25.6	-27.5	12.3	-13.4

Comment: In February the car sales are stable. 2016 forecast is a decrease of -13,4%.

Trend FY 2017 :	25,400	-43.3
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## Car Sales Forecast : UKRAINE February 2016 - Car

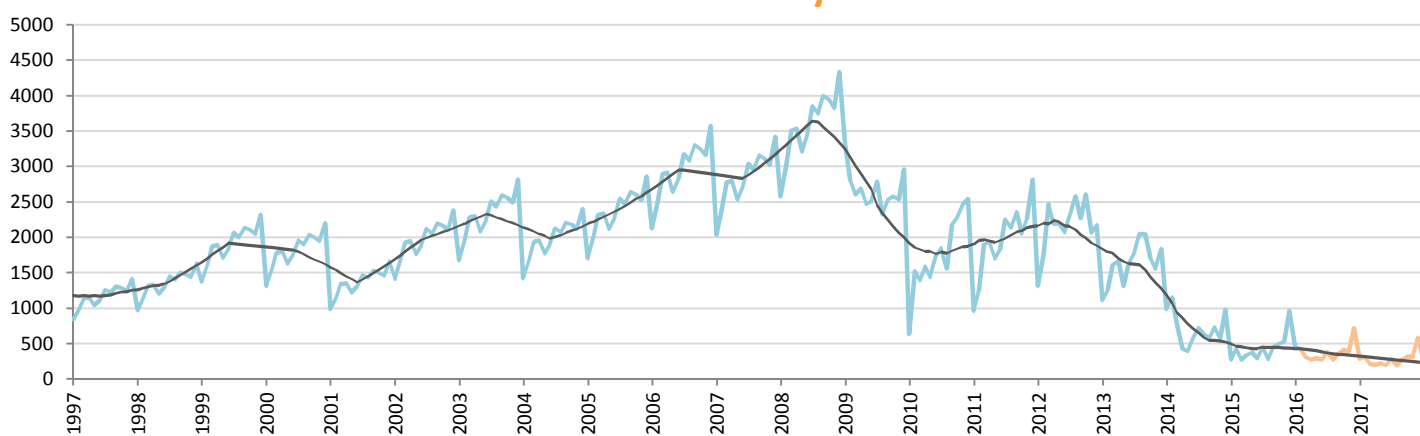


Data processing and forecast by CORAM

CORAM

	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	YTD	FY
2015	2,597	2,924	2,259	3,057	2,994	3,372	5,344	3,464	4,376	5,596	5,144	5,419	5,521	46,546
2016	3,183	2,924	3,097	3,785	2,985	2,843	3,487	2,826	3,363	3,985	3,827	3,905	6,107	40,210
YTY (%)	22.6		37.1	23.8	-0.3	-15.7	-34.7	-18.4	-23.1	-28.8	-25.6	-27.9	10.6	-13.6

## Car Sales Forecast : UKRAINE February 2016 - Commercial Veh.

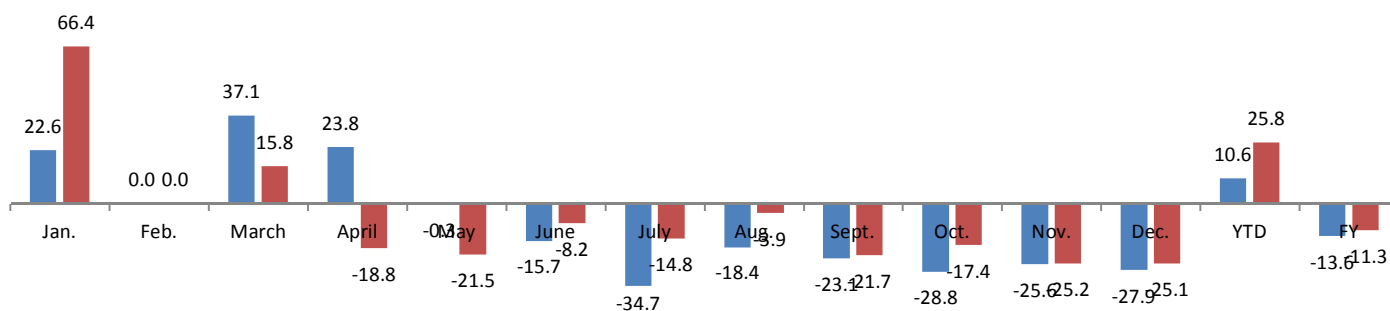


Data processing and forecast by CORAM

CORAM

	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	YTD	FY
2015	271	428	270	339	373	294	448	286	457	499	529	960	699	5,154
2016	451	428	313	275	293	270	382	275	358	412	396	719	879	4,571
YTY (%)	66.4		15.8	-18.8	-21.5	-8.2	-14.8	-3.9	-21.7	-17.4	-25.2	-25.1	25.8	-11.3

### YTY variations



Data source: AUTOPROM. Data processing and forecast by CORAM.