

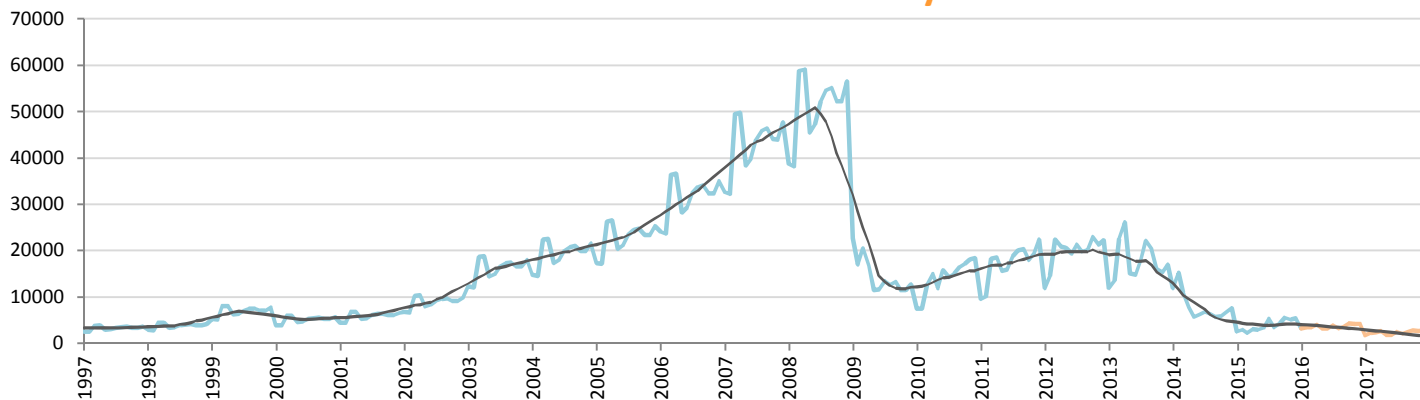
# Car Sales Forecast : UKRAINE January 2016

Total	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	YTD	FY
2015	2,868	3,352	2,529	3,396	3,367	3,666	5,792	3,750	4,833	6,095	5,673	6,379	2,868	51,700
2016	3,634	4,016	3,887	4,412	3,639	3,580	4,425	3,631	4,170	4,801	4,653	5,115	3,634	49,964
YTY (%)	26.7	19.8	53.7	29.9	8.1	-2.3	-23.6	-3.2	-13.7	-21.2	-18.0	-19.8	26.7	-3.4

Comment: In January the car sales increase by 26,7%. 2016 forecast is a decrease of 3,4%.

Trend FY 2017 :	33,600	-32.8
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## Car Sales Forecast : UKRAINE January 2016 - Car

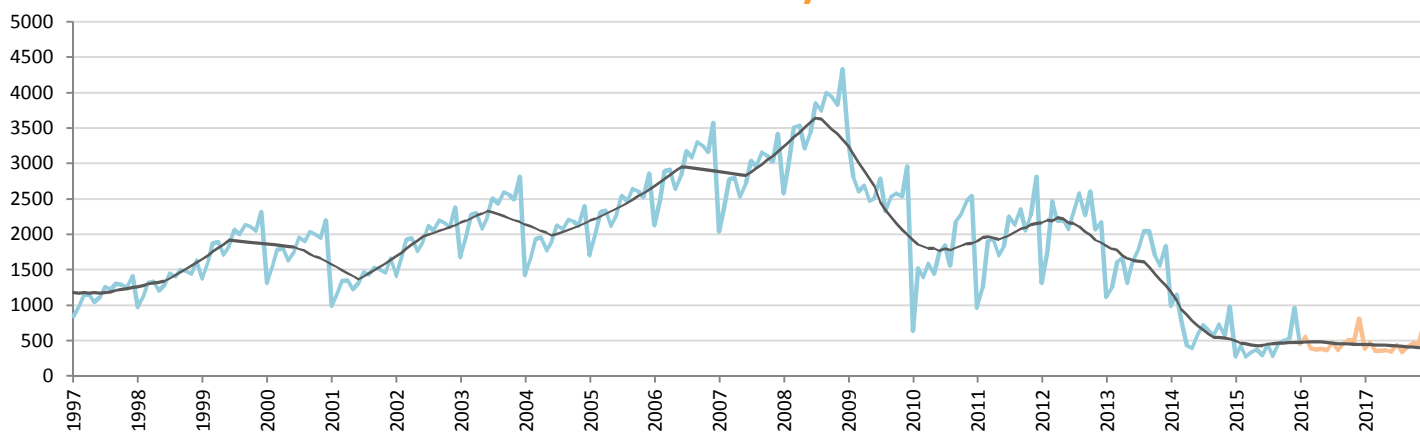


Data processing and forecast by CORAM

CORAM

	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	YTD	FY
2015	2,597	2,924	2,259	3,057	2,994	3,372	5,344	3,464	4,376	5,596	5,144	5,419	2,597	46,546
2016	3,183	3,463	3,491	4,039	3,253	3,215	3,950	3,262	3,718	4,295	4,163	4,303	3,183	44,335
YTY (%)	22.6	18.4	54.6	32.1	8.6	-4.6	-26.1	-5.8	-15.0	-23.3	-19.1	-20.6	22.6	-4.7

## Car Sales Forecast : UKRAINE January 2016 - Commercial Veh.

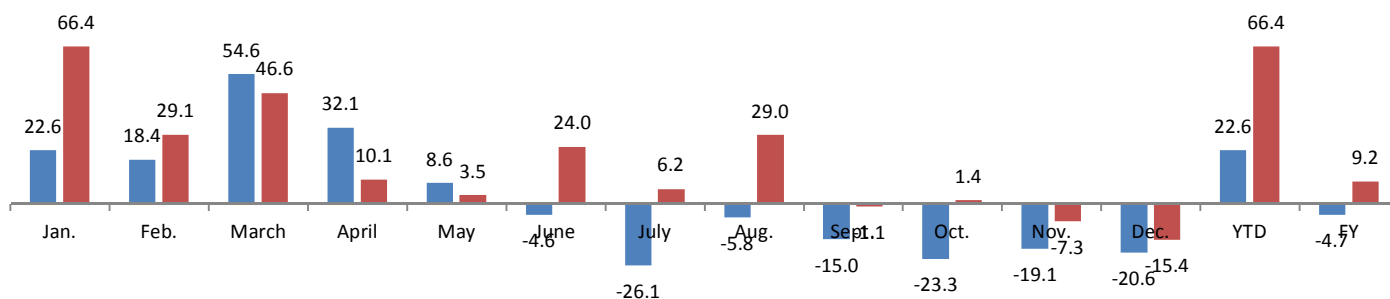


Data processing and forecast by CORAM

CORAM

	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	YTD	FY
2015	271	428	270	339	373	294	448	286	457	499	529	960	271	5,154
2016	451	553	396	373	386	365	476	369	452	506	490	813	451	5,629
YTY (%)	66.4	29.1	46.6	10.1	3.5	24.0	6.2	29.0	-1.1	1.4	-7.3	-15.4	66.4	9.2

## YTY variations



Data source: AUTOPROM. Data processing and forecast by CORAM.